



**Reasons Why You'll
Want To Work With
RoundTable Technology
Over Any And Every Other
Technology Company**

RoundTableTechnology.com | 866-784-3543

Here Is What Our Clients Have To Say...

Every Staff Person Feels Supported, And RoundTable Speaks Our Language.



Working with RoundTable is like having an in-house IT department. They are consistently responsive, help to troubleshoot with patience, persistence and expertise. They are also a thought partner when we need to incorporate a new piece of technology by making recommendations about products or software and what the benefits and challenges will

be. Even though our staff has varying levels of technical comfort and skills, each person feels supported when working with RoundTable.

Some IT folks seem to speak “another language” which only makes things seem more complicated and difficult to resolve but that has never been our experience working with RoundTable. We are working with IT experts who can be in dialogue with us.

Life is better with RoundTable in it! Your organization will thank you!

Kristen Illes

VP of Programs and Training - Coro New York

RoundTable Understands That There Are People Behind The Technology.



Community-Word Project, prior to partnering with RoundTable Technology, was tethered to an on-site tower hard drive nearing the end of its life. Collaborating with Destiny and Dawn to migrate this 22-year-old nonprofit organization to the G-Suite has been invaluable in terms of organizing and archiving historical data as well as building a collaborative, remote-access cloud-based system. We work in arts education onsite in NYC public schools, so the ability to stay in touch and collaborate across departments in real time has increased our productivity and internal communications. RoundTable's added value for us has been a dedicated account manager with meetings twice a month to maintain momentum on IT initiatives and system maintenance, especially as it relates to risk management.

Whether one speaks tech talk or is an accidental techie like me, RoundTable Technology *makes* the time and has the patience to ensure that my team and I understand the ins and outs of new systems and protocols. RoundTable understands that there are people behind the technology.

Craig Hayes

Deputy Director for External Affairs - Community Word Project

Literally The Friendliest And Most Approachable Tech Folks I've Ever Worked With!



I love all of our tech professionals - Destiny, Isaac, Anthony, Joshua - the people RoundTable hires are personable, friendly and approachable and they are willing to teach you something new i.e connecting two monitors. Literally the friendliest and most approachable tech folks I've ever worked with!

RoundTable's pricing is extremely fair. And I do not have to worry about our technology not working. **I have peace of mind knowing that RoundTable is on top of everything!!**

Laurie Lessage

Director of Finance and Administration - Day One

The Service Model Is Great, And Everyone That We Work With At RoundTable Is INCREDIBLE At Explaining Things To Lay People.



The biggest benefit is the personal attention we get from our account manager. She knows where we have been, where we are and where we want to go and the throughline in terms of project management is huge. Usually when you outsource IT you feel like you're always explaining things and you really have to manage them yourself, but with

RoundTable Technology it actually feels like support. And the service model is great.

Everyone that we work with at RoundTable is INCREDIBLE at explaining things to lay people. The technicians are clear, concise, warm and delightful to spend time with. They are reasonable and calm even when we're panicked! It's very unique.

RoundTable will be your partner, you will be supported (and let's be honest, we've all had employees or vendors that don't deliver and add to our plates), these folks deliver and guide and support you so that you can focus on your work.

Megan Marshall

Director of Internal Operations - New York Theater Workshop

With RoundTable We Are In Control Of Our Own Destiny!



RoundTable makes me feel like we are in control of our own destiny. With their guidance, we can move forward without feeling like we have to spend a ton of money to stay state of the art to protect ourselves from invading hordes of hackers, or on technical equipment – they respect our budget.

RoundTable is totally accessible, especially Joshua, and they have great engineers, even the new staff. We have had no significant security issues/concerns and RoundTable stays on top of infractions our users might be engaging in, and all at an affordable cost.

Sally Weissman

Director of Operations - Children's Rights

Collective Knowledge From Exceptional Problem Solvers That Are Respectful, Attentive, And Empathetic.



The greatest value to me in using RoundTable Technology's services is the collective knowledge and experience we have access to. RoundTable technicians are exceptional problem solvers, troubleshooters and have expert technology, product and IT management knowledge. Over time, they become experts of your environment. I do not make a move without their feedback and advice and I greatly appreciate the collaborative way RoundTable works. They will make every effort to find the best solution for your specific organization and needs. They are not condescending to the non-tech client. They are respectful, attentive and empathetic.

I have worked with large and small IT companies; with RoundTable you get the best of both worlds. You get the expertise, access and service of a large company and the personal, customized and friendliness of a small one. I have been a client since the beginning (and before that; about 15 years). RoundTable Technology is superior in their field.

Anita Romero Warren
Deputy Director - Weeksville Society

Extremely Professional, Thorough, Responsive And Nice.



Our move to our new offices has been seamless thanks to RoundTable with whom we have worked for years. We recently entered into a retainer agreement and think it is extremely worthwhile. We have received incredible professional service, were alerted about issues even before we were aware of them, and have found your team to be incredibly responsive. Yesterday for some unknown reason we lost all internet (and unfortunately phone as well) and your expert was able to come today and set up a temporary fix (thanks to some new equipment that you installed for us) so that we were able to conduct business.

The people we have worked with at RoundTable are very down to earth and are not trying to sell us things that a small not for profit has no use for. We have worked with RoundTable for a long time, and we think that our new arrangement has, and will continue to serve us well. The personnel at RoundTable are extremely professional, thorough, responsive and nice!

Monica Blum

President - Lincoln Square Bid

We Trust RoundTable As Leaders In Their Field.



The biggest benefit has been not having to worry about the cost of individual, often unbudgeted, or unplanned projects. We've also been able to work closely with the RoundTable team to plan for and meet the tech goals in our strategic plan.

We appreciate RoundTable's thought partnership and strategic thinking on our tech practices. As a small shop with no on-staff techie, it's really comforting to be able to turn to RoundTable for tech related questions issues - no matter how big or small. RoundTable's team takes the time to not just answer our questions, but also to train our team how to do some of it ourselves. **Their team members are regular presenters on tech and data topics for our members and we trust them as leaders in their field.**

Melkis Alvarez--Baez

Chief Operations Officer - Nonprofit New York

Three Words: Communication, Professionalism, Responsiveness. Don't Hesitate To Hire RoundTable!



For me it is simple, it comes down to three words: communication, professionalism, responsiveness. Don't hesitate to hire RoundTable. You're making the right decision.

Todd Benenson

CFO - Greater Jamaica Development Corporation

I Get Access To More Experience And Solutions Than Any One Person Could Provide.



RoundTable gives us access to the collective experience and wisdom of a solid group of professionals who work in varied environments and have exposure to more situations and solutions than any one person could have. I get the whole explanation from RoundTable, and I never feel spoken down to. This is the team that believes in solving your problem the first time, the right way, and giving you complete information about how the fix works.

Mary O'Shaughnessy

Dir. of Information Services - HerJustice

Knowledgeable and Approachable.



RoundTable was immensely helpful to us in weighing different options for how to structure the migration of our email and files to the cloud and supporting a creative, hybrid solution that maximizes flexibility for our team. RoundTable's team is knowledgeable and approachable. They have a practical approach that honors the realities of smaller organizations (and their smaller budgets). RoundTable's team is great at staying on top of open issues and working persistently to see them resolved.

Molly O'Connell

Assistant Director - Maine Association of Nonprofits

