# The RoundTable Way

In order for us to deliver the highest level of service in a consistent manner we've developed a proven process we proudly call "The Roundtable Way". This process starts with your first interactions with out team, thorugh your assessment and onboarding process and ultimately to a successful partnership in technology. Here's how we have developed hundreds of successful client relationships through this process:



**Introduction**      **Assess**      **Engage**      **Partner**      **Grow**



**Open Communication**

**Monthly Success Check-In**

**Roadmap Planning**

**Customer Success Manager**

**Your Nonprofit**

**World Class Support**

**Executive Business Review**

**Technology Concierge**

**Real-time Feedback**